

National 5 Business Management (Course Code: C810 75)

SCQF Level 5 (24 Credit Points)

Why study Business Management?

Business Management is all about learning how businesses work and how they help create jobs, wealth, and choices for people. By studying this course, you'll develop important skills like problem-solving, communication, planning, and organising - skills that are useful in almost any job!

You'll get to see how real businesses operate and understand what makes them successful. Whether you want to work in a company, become a manager, or even start your own business, the skills you learn in Business Management will help you get there. So, if you're interested in the world of business, this is the perfect course to help you kickstart your career!

What will I study?

In Business Management, you'll learn about how different businesses operate and the steps they take to reach their goals. You'll also discover how to use business information to understand and report on how well a business is doing.

The course covers five key areas that will give you a real understanding of the business world:

Understanding Business

You will learn:

- about the different types of businesses and how they fit into society
- how businesses operate in different environments
- how important it is to understand the roles of people (called stakeholders) involved in a business.

Management of Marketing

You will learn:

- how businesses use marketing to stay competitive and keep customers happy
- how companies create marketing strategies to communicate with their customers and make sure their products stand out.

Management of Operations

You will learn:

- how businesses manage things like suppliers, stock, and production processes to keep things running smoothly
- how companies make sure they maintain good quality while being ethical.

Management of People

You will learn:

- how businesses manage their employees
- the different ways businesses look after their people and how important it is for employees to help a company succeed.

Management of Finance

You will learn:

- the financial side of running a business including understanding how businesses manage money, prepare budgets, and solve financial problems to keep their operations going.

How will I be assessed?

The course assessment has **two** components **totalling 120 marks**:

- Component 1: question paper – worth 90 marks (consisting of two sections, section 1 worth 40 marks and section 2 worth 50 marks)
- Component 2: assignment – worth 30 marks.

For the assignment component, you will be asked to produce a business report. The assignment component will be set by and externally marked by the Scottish Qualifications Authority (SQA).

The question paper will be set and externally marked by SQA.

The grade awarded is based on the total marks achieved across all course assessment components.

The course assessment is graded A-D.

Study Materials

- [SQA Past Papers Business Management National 5](#)
- [SQA Specimen Paper Business Management National 5](#)
- [SQA Understanding Standards Business Management](#)
- [BBC Bitesize National 5 Business Management](#)
- [UShare Study Resources](#)